### **PROGRAM FEE REQUEST**

University: University of Arizona

College/School: College of Nursing

## Program: Masters Entry to Professional Nursing (MEPN)

# Check One: Graduate X Undergraduate I Check one: Upper Division I Lower Division I Both I Proposed Effective Date for New Fee: Fall 2017 Proposed fee to be applied as:

New Fee	\$ (Proposed Fee)	<ul> <li>□ Per Term</li> <li>□ Per Unit, Total ofUnits per Program</li> </ul>		
		<i>Fixed fee for the 15-month program, total 4 terms.</i>		
\$40,000 resid	Current: fixed fee for the 15-month program ent; \$ 49,000 non-resident Year Current Fee Approved: 2015	<b>Proposed fee to be applied</b> : x Fall x Spring x Summer □ Winter Date Submitted: 1/5/2017		

# Rationale for Request (~100 words)

During the past two years, the nursing education environment has seen quite some rising costs mainly due to regulation and market changes.

Rising costs for this pre-licensure program (MEPN) for entry to the profession of nursing include:

- Increased instructor costs related to health system clinical rotations. These are mandated changes to student to faculty ratios - one instructor for every 5-6 students - prior norm of one for every 8-10 students.
- Purchase (lease, subscribe) of vendor programs for clinical credentialing required by health systems, e.g., immunizations, background checks, etc.
- Increased costs for participation in clinical rotation scheduling systems, including greater demand on staff time for complex clinical site coordination.
- Increasing technology costs for providing examinations, learning support services, web-based skill development simulations, etc.
- Proportion of simulated learning increased, need to resupply, refurbish and expand simulation center learning resources.

# Compliance with Board Guidelines (~250 words)

The fee will enable the College to successfully operate the Masters Entry to Professional Nursing program and continue its over 50 year tradition of offering a nationally distinguished education in healthcare to meet the needs of the citizens of Arizona. The market demand for nursing professionals remains very strong. The earnings potential for an entry level Registered Nurse with graduate training ranges from \$55,000 to \$70,000.

The College of Nursing remains committed to providing access to graduate education for students seeking preparation to embark on careers as professional nurses. 14% of the fees will be set aside for financial aid to students who demonstrate need as evidenced on the FAFSA or equivalent calculator. The College of Nursing, through philanthropic sources, provides financial aid to a large number of graduate students and development efforts continue to focus upon student support. The MEPN program fee enables the College to sustain and enhance the student experience.

# Student Consultation (~100 words)

The requested change to the program fee is to be implemented with the class entering the program in May 2017. No current students will be impacted.

# MARKET PRICING (~200)

Institution	Total Tuition		
Univ. of California, Los Angeles	\$53,790/\$78,280		
Univ. of California, San Francisco	\$57,750		
Univ. of Maryland (Clinical Nursing Leader)	\$47,060/\$86,060		
University of Arizona	\$44,000/\$53,000		

The Masters Entry to Professional Nursing program exceeds the cost to students within the traditional BSN, however, students will be able to enter the workforce nine months earlier than traditional BSN graduates thereby earning nearly a full year of professional compensation due to the accelerated pace of the program. Many non-resident students who complete the program are expected to remain in Arizona thereby increasing the nursing workforce in the state. The program price is market competitive and appropriately set to cover program costs inclusive of clinical supervision and extensive simulation laboratory experience.

# ACCOUNTABILITY

# Financial Aid Set-Aside Amount: 14%

### Proposed Annual Revenue

Annual Program Fee Amount (15-month fixed fee)		44,000/53,000
Number of Students Enrolled Annually	#	100 (85% resident), two classes overlapping in the summer semester
Total Annual Revenue	=	4,500,000

### **Proposed Annual Expenditures**

Financial Aid Set Aside (14%)		630,000
Institutional and Advising Personnel		2,782,119
Support Staff Expense		202,350
Operating Expenses		300,000
Administrative Cost* (15.13%)		585,531
Total Annual Program Costs		4,500,000

\*Note: Consistent with all tuition and fees, a portion of the program fees and / or differential tuition will be allocated for administrative costs in accordance with the procedures described by the university's responsibility centered budget model. (15.13% for FY 2018)